



**FOR IMMEDIATE RELEASE**

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## **Windermere Coachella Valley Leads In January Home Sales, Dollar Volume**

INDIAN WELLS (Calif.) — Continuing its momentum from 2008, Windermere Real Estate Coachella Valley led all other desert-area real estate companies in number of sales and dollar volume of transactions in January based on Multiple Listing Service statistics, company officials announced today.

Windermere agents sold 126 homes with a dollar volume of \$20.3 million and listed homes with a total value of \$42.6 million based on the Desert Area Multiple Listing Service, the company said. The MLS is the real estate industry's consumer-oriented standard for existing and some new home sales throughout the Coachella Valley.

"We were pleased to end the year with a constant increase in market share in all categories and have started off 2009 as the strong leader in both listing and sales dollar volume," said Bob Deville, principal/owner of Windermere Real Estate Coachella Valley.

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## Windermere Coachella Valley

Deville attributed the high sales numbers to Windermere's dedicated 624 agents in 13 offices throughout the Coachella Valley. "Our agents are working twice as hard as the market continues to change," he said.

"We continue to attract great agents throughout the Valley," Deville said, noting that about 145 new agents have joined since October 2008, including many agents from the former Dyson & Dyson and Prudential California Realty companies. "I am the luckiest owner I know," Deville said, claiming to have the best real estate brokers, staff and agents in the Coachella Valley.

Deville said some of the agents will be moving into the new 13,000-square-foot flagship office at 71-691 Hwy. 111 in Rancho Mirage when it is completed this Spring.

Windermere Real Estate Coachella Valley has 13 offices strategically located throughout the valley including on-site offices at The Springs and The Club at Morningside in Rancho Mirage, as well as in Garner Valley.

Deville and co-owner Bob Bennion are not new to the real estate industry, with a combined real estate career of over 30 years. They opened their first Windermere office in Palm Springs in 2001.

For more information and to see current home listings, please call (760) 341-4141 or click online to [www.WindermereCoachellaValley.com](http://www.WindermereCoachellaValley.com). In addition, the Web site features local residential and commercial properties as well as upcoming open houses. Windermere's premier listings can also be found at [www.WindermerePremier.com](http://www.WindermerePremier.com)

**About Windermere:** Windermere Real Estate is the leading residential real estate network in the West with more than 385 offices and 8,500 associates

## Windermere Coachella Valley

serving neighborhoods in Arizona, California, Hawaii, Idaho, Montana, Nevada, Oregon, Utah, Wyoming, Washington and British Columbia. Windermere has been consistently ranked as the largest regional real estate brand in the western United States by REAL Trends, a primary source of industry data. Windermere has a proud heritage of serving communities by way of the Windermere Foundation, which provides funding to social service agencies that offer housing and services to low-income and homeless children and families. Windermere's Web site, Windermere.com receives over 2 million unique visits per month, and is regarded as one of the leading real estate sites in the country in terms of customer usability.

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